



## **ENSHAM RESOURCES GOES LIVE WITH SAP ALL-IN-ONE FOR MINING**

**AUSTRALIA JULY 2009:** *The strategic alliance between COSOL & Extend Technologies has resulted in a successful implementation of SAP All-In-One for Mining into Central Queensland-based coal mining company, Ensham Resources.*

“Go-live took place on June 1<sup>st</sup> on time and on budget. We were able to meet our requirements using the All-In-One template and standard SAP which meant that we were able to achieve a very high level fit for our business; without customisations,” said Scott Haynes, General Manager Commercial, Ensham Resources “A fixed priced solution made sense for our business. Some of our staff had worked with other mining organisations and knew of the potential for large cost over runs with a SAP implementation”.

The SAP All-In-One for Mining solution is the result of an extensive R&D investment undertaken by SAP and the SAP Industry Mining Council (BHP Billiton, Rio Tinto, Peabody, Anglo Coal etc), delivering an industry specific solution for the broader mining community at an SME price point.

“This was the first comprehensive implementation of SAP All-in-One in the coal mining industry globally where all major business processes were supported,” said Brad Skeggs, COSOL Managing Director.

Extend Technologies supplied SAP licenses, resources and now ongoing SAP support, while COSOL provided project management, resources and critical mining expertise, ensuring the project ran smoothly.

“Ensham is proof that SAP’s templated industry solutions can be implemented rapidly at an SME price point, and therefore achieve return on investment quicker,” said Max White, Managing Director, Extend Technologies.

The ‘completeness’ of the SAP All-in-One Mining solution was a key driver for Ensham as their previous systems had given them limited integration and they felt that an improved ERP system would significantly enhance their current operation and allow for future growth.

In the mining sector, organisations are looking to use information from multiple sources in order to capture and execute opportunities for efficiency and growth. A solution like SAP All-in-One for Mining offers a framework to support and deliver measurable benefits from such opportunities, incorporating knowledge from some of the world-leaders in the mining sector.

“The alliance between COSOL and Extend Technologies has allowed us to provide Ensham Resources with a world-class ERP solution implemented by mining and IT professionals. The combination of our companies’ strengths is providing the Australian resource sector with cutting-edge, reliable, realistic and affordable solutions,” said Brad Skeggs, COSOL Managing Director.

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### **About COSOL**

[www.cosol.com.au](http://www.cosol.com.au)

Focusing on resource and asset intensive organisations, COSOL is a thought leader delivering customer value through streamlined business processes and systems. COSOL provides their customers with products and professionals experienced in delivering pragmatic industry advice and outcomes. Customers realise a competitive edge as a result of their business relationship with COSOL. COSOL offers industry specific expertise in the definition, analysis, design, implementation, optimisation and support of production and commercial systems within a tailored and flexible delivery framework. Our knowledge of systems, tools and methods as well as operations, maintenance, logistics and finances, from the shop floor to the boardroom, enables business process transformations that support the delivery of measurable business outcomes.

### **About Extend Technologies**

[www.extendtechnologies.com.au](http://www.extendtechnologies.com.au)

Extend Technologies designs, implements and supports SAP solutions for medium and large organisations. We transform companies by solving complex business challenges through innovative, cost effective and proven deployments of SAP and complementary applications. Our five key areas of business are: SAP ERP, SAP Human Capital Management (HCM), SAP Business Intelligence (including Business Objects, SAP with Microsoft, and SAP Support.

### **About Ensham Resources**

[www.ensham.com.au](http://www.ensham.com.au)

Established in 1993 as a joint venture among major international companies and their Australian subsidiaries, Ensham Resources Pty Limited is one of Queensland's largest and fastest growing thermal coal producers. Ensham Resources produces around 9 million tonnes per annum of high energy low ash thermal coal and small quantities of semi soft coking coal. The coal is exported to leading energy producers in Japan, Korea, India and China and other countries. A major producer in its own right, the company aims to more than double annual sales to 20 million tonnes by the end of this decade to harness its considerable resources currently estimated at around one billion tonnes.

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