



## **ANNOUNCEMENT**

Thursday, 6 March 2008

### **STRATEGIC ALLIANCE BRINGS STRENGTH TO AUSTRALIAN RESOURCE SECTOR**

COSOL and Extend Technologies have joined forces to provide the Australian mining community with the most comprehensive and complementary portfolio of skills and pre-configured Enterprise Resource Planning (ERP) solution available in the market today.

“The combination of our company’s strengths provides the Australian resource sector with end-to-end, affordable solutions. They can now access the world leading, SAP All-in-One Mining solution, combined with highly respected resource sector consultants,” said Max White, Managing Director, Extend Technologies.

The SAP All-In-One for Mining is the result of an extensive R&D investment undertaken by SAP and the SAP Industry Mining Council (BHP Billiton, Rio Tinto, Peabody, Anglo Coal etc), delivering an industry specific solution for the broader mining community.

“In the mining industry, more and more organisations are looking to use information collected from multiple sources in order to capture and execute opportunities for growth and efficiency. A solution like SAP All-in-One for Mining offers a framework to support and deliver measurable benefits from such opportunities, incorporating knowledge from some of the world leaders in the mining space,” said Joe Spirito, Chief Executive Officer, COSOL.

“Regardless of size, organisations now have access to a ‘best-in-class’ solution to support their operations. This is what this alliance brings to the mining industry, a world class ERP solution, implemented by mining and IT professionals,” said Mr Spirito.

Both organisations work extensively in Australia as well as globally with COSOL having expanded into South America and Extend moving into Asia.

This strategic alliance offers the market affordability, reputation and innovation. It is a fast moving team, committed to delivering mining solutions that increase productivity, improve efficiency and manage costs.

Mining companies today are facing greater demand for growth, mergers & acquisitions, corporate social responsibility, a tighter labour market, price volatility, increasing production and a tighter supply situation. SAP All-in-One for mining will provide mining companies with the efficiency and cost control that the industry and shareholders now demand.

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## About COSOL

COSOL is a leading provider of technology based services and solutions for the global mining and mineral processing industry.

We offer industry specific expertise in the definition, analysis, design, implementation, optimisation and support of production and commercial systems within a tailored and flexible delivery framework. Our knowledge of systems, tools and methods as well as operations, maintenance, logistics and finances, from the shop floor to the boardroom, enables business process transformations that support the delivery of measurable business outcomes.

COSOL is committed to delivering high quality experienced based solutions through:

- Proven methodology for repeatable and consistent delivery
- Flexibility in achieving clients' business outcomes
- Domain knowledge – functional and industry based across the implementation lifecycle
- Sustainable results beyond implementation

## About Extend Technologies

Since inception in 2003, Extend Technologies has been committed to providing cost effective integrated business solutions to companies throughout Australia.

We provide end-to-end affordable IT business solutions based around technologies from leading global Enterprise Software providers. Our vision is "To be your partner in providing extended business technology solutions that deliver measurable value."

Extend Technologies' commitment, success and growth over the last 4 years continue to feed its reputation for delivering exceptional value through:

- ▶ ERP Solutions that are truly affordable for the SME market.
- ▶ Significant industry expertise and referenceability in the industries we service
- ▶ A strong generic development capability based around global standards
- ▶ Strong and enduring partnerships with the recognised global IT Software and Infrastructure providers.
- ▶ On going commitment to the sourcing of the right people

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